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Kanfer Shipping appoints Brazilian representative

Kanfer Shipping AS is proud to introduce their latest representative in the South American market. Kanfer Shipping and Paschoalin Consultoria em Engenharia Ltda. (Paschoalin) have worked together since 2014 and have recently formalised an agreement. There are currently a lot of new developments taking place in Brazil and Kanfer is already involved in concrete projects. There is a demand in the Brazilian market for efficient and flexible small scale LNG solutions for power intensive industries, power stations, smaller gas pipeline systems as well as for supply of LNG to the maritime industry.

Kanfer Shipping's solution is based on the American articulated tug barge solution (ATB). It serves three needs including small scale LNG transportation (shipping), floating storage (FSU) and potentially regasification on the barges (FSRU). The design consists of two "ship shaped" barges and a tailor-made tug. While one barge (FSU) is connected to land side and pumping LNG/natural gas ashore. The other barge will be connected with the tug and be on its way to or from the LNG source. When the barge and the tug reach project-port (fully loaded), the empty barge will be replaced with the fully loaded barge making sure that there is continuous supply of LNG/Natural gas to the project owner. The barges may be self-propelled so that the barges can operate separately within the port and e.g. do bunkering of ships. There could also be more than two barges in the same logistical system.

Paschoalin, which has been active since 2007, is proud to have helped several foreign companies to do business in Brazil. Many of them settled in the country. The company consist of professionals with more than 40 years in the market and an extensive network in the oil and gas segment. "Kanfer Shipping presents an innovative concept for LNG logistics which we believe can be widely used in Brazil. We are sure that with the increase in demand for LNG, Kanfer Shipping can contribute a lot to meet the needs of the market" says Roberto Paschoalin, Executive Director of Paschoalin.

Paschoalin and Kanfer Shipping have already identified projects in Brazil and are working actively in order to bring them forward. Both parties see the solution as a virtual pipeline and as a much more efficient and flexible way of transporting LNG than through roads or a pipeline extending for hundreds or sometimes thousands of kilometres. It just makes sense to use Brazil's abundant water ways and extensive sea coast for transportation, storage and regasification.

Kanfer Shipping clearly sees that it makes sense to bring in a LNG supplier to projects that they are involved in and are actively seeking partners that would like to take part in attractive small scale LNG projects going forward. "We are pleased that we have found a solid company with a good reputation in the market that will work actively to the Kanfer Shipping solution in the Brazilian market. This is the key to success", says, Stig Hagen.

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Please also visit the web page Kanfer Shipping: www.kanfershipping.com and Paschoalin: www.paschoalin.com.br.